

## ARKEIA SOFTWARE CUSTOMER SNAPSHOT

### Solution

Arkeia Network Backup Software

### Industry

Telecommunications

### Organization Profile

Ericsson is a world-leading provider of telecommunications equipment and related services to mobile and fixed network operators globally. Over 1,000 networks in more than 175 countries utilize Ericsson network equipment and 40 percent of all mobile calls are made through Ericsson systems. Ericsson is one of the few companies worldwide that can offer end-to-end solutions for all major mobile communication standards.

## Ericsson

**Ericsson France selects Arkeia Network Backup as a more efficient and secure way of protecting their business critical data.**

### Business Issues

- Establish backup and recovery solution to eliminate the need for individual machine restoration
- Streamline backup procedures
- Reduce backup windows
- Ensure ISO 27000 backup and crash recovery certification requirements

### Solution

Ericsson's TE department had grown accustomed to manually backing up individual machines. As a result, backup and recovery was a time-consuming task that led to the permanent assignment of dedicated personnel. To eliminate this practice, Ericsson selected Arkeia Software to implement a professional backup and recovery solution.

### Business Results

- Increased data availability and disaster recovery with reliable data protection solution
- Provided single solution for all platforms
- Reduced storage management and maintenance costs

### Success at a Glance

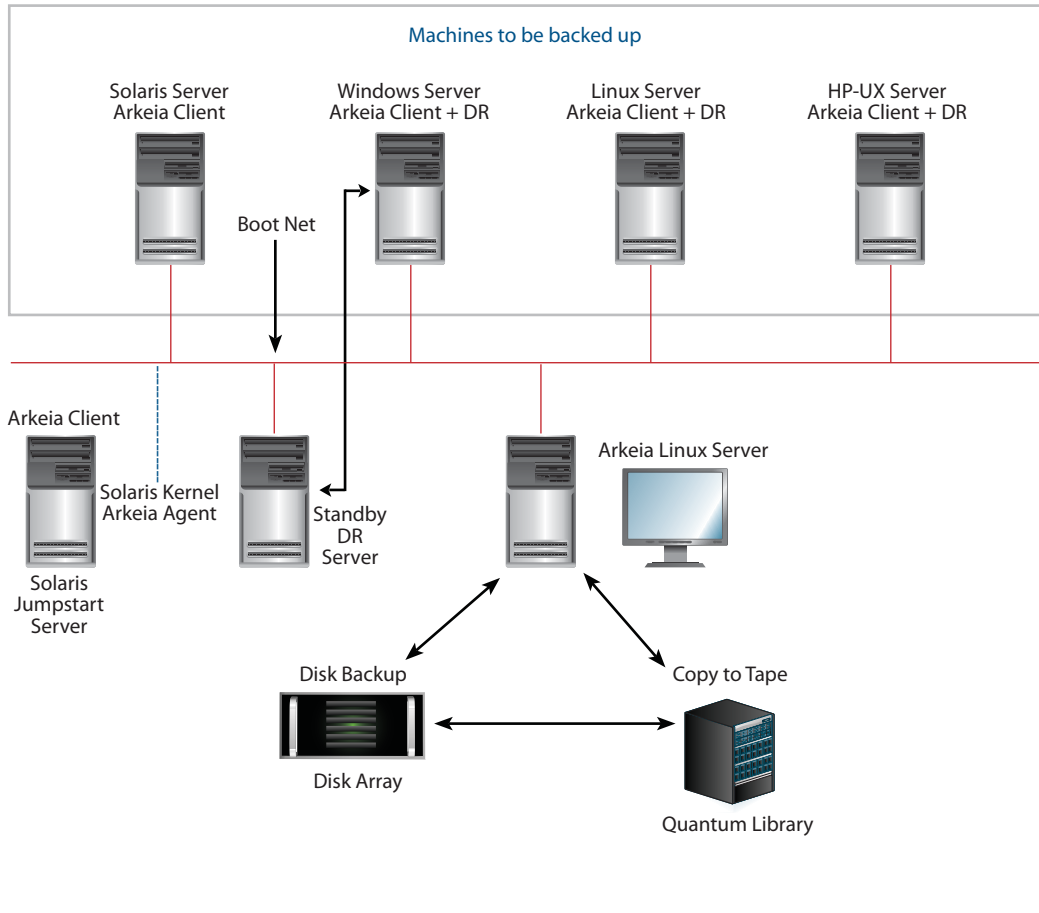
With an extremely heterogeneous environment, Ericsson needed a data protection solution that could support multiple platforms, including Unix, Linux, and Windows OS.

**“Arkeia Network Backup was the only product that perfectly suited our very heterogeneous test network.” The solution is technically appealing and the support from the Arkeia team is outstanding.”**

*Gilbert Derus  
Network Security Manager, Ericsson France*

In addition to Arkeia Network Backup, Ericsson is also using Arkeia's Disk to Tape functionality. Data is backed up on disk and then copied to tapes or external archiving. In the case of the backup server, a tape drive is connected to the server to increase the efficiency of the DR agent, which provides an additional layer of security for all business critical data.

## Solution Overview



### Arkeia Network Backup

Arkeia Network Backup is scalable data protection for mid-sized and large networks. The powerful backup engine delivers reliable, lightning fast data protection of business critical information. Arkeia Network Backup has proven to scale to large networks with enormous data management requirements and offers innovative features for enterprise customers.

**100,000 Networks Protected**

**5,000 Enterprise Customers**

**50 Countries**

### Federated Data Protection

#### ▶ Disaster Recovery Options

- Windows and Linux Server Disaster Recovery

#### ▶ Application & Database Modules

- MS Exchange Server
- MS SQL Server
- MySQL
- Open-Xchange (including SLOX)
- Lotus
- Oracle
- PostgreSQL
- DB2
- LDAP

#### ▶ NDMP

- 3-Way NDMP
- V2 & V3 Supported



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