

Arkeia Software Announces New Partners in Asia-Pacific Region

Major Distributors Signed in China, Hong Kong, Japan, Korea, Philippines, Singapore and Thailand

Tokyo, Japan, July 19, 2006 - Arkeia Software, the leading provider of powerful, innovative data protection software for networked storage, today announced its extended reach into the Asia-Pacific region with the signing of seven distributors tasked with delivering Arkeia solutions to China, Hong Kong, Japan, Korea, Philippines, Singapore, and Thailand.

The seven new distribution partners are responsible for sales and marketing activities in their regions, as well as providing support and other technical services to customers located throughout those geographical areas. The new distribution partners will build businesses based on the recently announced Arkeia Network Backup Version 5.5, featuring full Unicode character support.

"Asia is a large and growing market, with the convergence of two exciting trends: the explosive growth of enterprise data and the growing significance of Linux and open source. Arkeia Software already delivers data protection solutions to more than 5,000 enterprise customers across Europe and North America," said Dave Elliott, vice president of marketing for Arkeia Software. "Through these new partnerships, we are able to establish regional representation to ensure the highest quality of service to our customers in Asia. We are excited to welcome these new distributors to the Arkeia family."

Asia Pacific Focus

The new distributors include StorArray Technologies in Shanghai, Guangzhou and Beijing, China; Computer Dynamics Corporation in Tokyo, Japan; Apposite Solutions Ltd. in Hong Kong; Valueline Systems & Solutions Corp. in Quezon City, Philippines; Resolvo Systems Pte. Ltd. in Singapore; BEC Solutions Inc. in Seoul, South Korea; and GrandLinux Solution Co., Ltd. in Bangkok, Thailand.

- ▶ **StorArray Technologies** serves the Greater Chinese market and is a fast growing data protection company with has more than 150 people and \$80M in annual revenues. The company focuses on delivering high quality storage solutions including SAN, NAS, RAID, optical and tape solutions. StorArray Technologies' Chinese operations are headed by Francis Yip in Shanghai, China.
- ▶ **Computer Dynamics Corporation** of Tokyo, Japan provides automated backup and storage solutions for UNIX and Windows NT system environments. The Arkeia Software distribution relationship was launched this week by Computer Dynamics at the Data Storage Expo & Conference in Tokyo, Japan. Hiro Sakamoto is president of Computer Dynamics Corporation.
- ▶ **Apposite Solutions Ltd.** of Hong Kong provides integrated solutions & services for SME to enterprises, and specializes in the design, deployment, and maintenance of storage systems for UNIX, Linux, and Windows server environments. Recent customers include ING Asia, Cathay Holidays, NWS Engineering Group Ltd, Amway Asia Pacific Ltd, Jones Lang Lasalle Ltd, Savills Management Services Ltd, and Swire Beverage Limited.



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- Lawrence Chu manages the Arkeia relationship in Hong Kong.
- ▶ **Valueline Systems & Solutions Corp.** of Quezon City, Philippines is a one-stop information and communication technology provider to some of the largest companies in the Philippines and acts as a mainline distributor for leading security and storage solutions such as Arkeia Software. Jun Santos is the managing director for Valueline Systems & Solutions.
 - ▶ **Resolvo Systems Pte. Ltd.** of Singapore provides holistic Linux infrastructure solutions and ensures seamless integration with current IT infrastructure. Resolvo focuses on providing solutions to assist customers to migrate from existing proprietary IT architecture to open standards. National Library Board, Shell Asia, Citibank and China Construction Bank are recent customers. Yap Boon Leong is Director of Business Development.
 - ▶ **BEC Solutions Inc.** of Seoul, South Korea is a data protection distribution, consulting and system integration company with prestigious customers such as the Presidential Office, the Department of Information & Communications, Pizza Hut Korea, Fujitsu Korea, and LG. Luke Baek is president and CEO of BEC Solutions.
 - ▶ **GrandLinux Solution Co., Ltd.** of Bangkok, Thailand is one of the leading distributors of open source solutions in Southeast Asia and directly serves large Thai customer such as Thai Beverage Can, Krungthon Hospital and Advanced Agro Ltd. Paitoon Butri is Managing Director.

About Arkeia Software

Arkeia Software provides powerful, innovative data protection software for networked storage. Delivering the deepest and broadest support for Linux and other operating systems, Arkeia Software protects more than 100,000 networks for 5,000 customers in 50 countries. The award winning Arkeia Network Backup, Arkeia Smart Backup, and Arkeia Options for bare metal disaster recovery and hot backup of applications and databases are delivered through a global network of distributors and value-added reseller partners.

For more information on Arkeia Network Backup Version 5.5, contact Arkeia Software directly at (888) 431-1319 or visit www.arkeia.com.

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