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Arkeia Grabs Integrator Deal

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SAN DIEGO -- Arkeia Software, the leading provider of powerful, innovative data protection software, announced today a strategic partnership with national systems integrator Technology Integration Group (TIG) to bring data protection solutions to midsized and large enterprises.

The new partnership features sales, marketing and technical coordination so that enterprises with large amounts of critical data can reduce the cost and complexity of protecting that data. The partnership extends the availability of recently launched Arkeia Network Backup Version 6.0, a powerful, fast and flexible backup solution that is ideal for large environments. Customers can now benefit from the broadest support for Linux and Open Source products from Arkeia Software as well as national sales, service and support through 20 TIG offices across North America.

"Companies continue to see huge growth in critical data stores and they demand fast, reliable and innovative solutions to protect that data," said Chris Ferry, Executive VP of Sales at TIG. "Arkeia Software delivers reliable data protection software worldwide and we welcome them as a partner and look forward to the exciting business opportunities that lie ahead in the coming year."

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